

Dental Practice Sellers Services form

To register for DJS Dental Practice Sellers services please fill out and fax the following form to 03 5229 8504. Please note that practice contact details will not be used in practice listings and will be passed only to DJS registered buyers.

Personal details		
First name		
Last name		
Mailing address		
Street address		
Suburb/ town		
State		
Postcode		
Country		
Practice details <i>(if different to above)</i>		
Principal dentist's first and last name		
Address details		
Contact details		
Business number		
Home number		
Mobile number		
Fax number		
Email address		
Preferred contact		<input type="checkbox"/> Business <input type="checkbox"/> Home <input type="checkbox"/> Mobile <input type="checkbox"/> Email
Are you presently using services of another agency?		<input type="checkbox"/> Yes <input type="checkbox"/> No

Practice description	
Practice description	<input type="checkbox"/> Sole Principal <input type="checkbox"/> Associateship
Number of surgeries	
Equipped	
Rooms suitable for operatory	
If associateship	number of full-time associates _____ number of part-time associates _____
If employee dentists	number of full-time employee dentists _____ number of part-time employee dentists _____
Any additional information	

Figures		
Monthly premises rental		
Gross income figures	2005-2006	\$ _____
	2006-2007	\$ _____
	2007-2008	\$ _____
	Current year	\$ _____ till month
Price	Equipment and materials	\$ _____
	Goodwill	\$ _____
	TOTAL	\$ _____

Reason for Selling and other information	
Details	

My search ends here. |



Services

Please check the box next to the services you would like to register for. (All fees are GST inclusive and in \$AUD). Special targeted promotions including preparation of promotional material and receipt of responses

- Free practice sales listings/promotion on the DJS website
- Note if you accept this offer, DJS reserves the right to invoice the vendor fee upon sales of practice
- Feature ad
- Large feature advertisement with photos of the practice
 - Placed in prominent position on the website (first results returned in relevant category, randomly selected from a pool to appear on the right hand side of the website)
 - AUD \$1100
 - Vendor fee no longer applies
- Consultation/Facilitation Services:
- Marketing strategies
 - Practice assessment and comparison with current marketplace
 - Negotiations including contractual, lease and handover matters plus interaction with Vendor, Purchaser, Solicitor and Accountants required.
 - Exploration of options following the sale of your Practice
 - Consultation rate AUD \$440 per hour
 - Quote on application
- Written Practice Valuation
- Practice Valuation Forms available on the DJS website
 - AUD \$1650.00
- Advertising in National Newspapers, ADA Bulletin/Journal & Overseas Professional publications
- Preparation and placement of advertisements and receipt of enquiries
 - Price on application
- Targeted promotional mail-outs to dentists in a specific area
- Preparation of promotional material
 - Receipt of responses
 - Price on application (price will depend upon the area to be targeted and the number of dentists within).

My search ends here. |



Payment

Please tick next to the method of payment that you wish to use.

Cheque

Please make cheques and money orders payable to Dentist Job Search Pty Ltd and mail to:
Level 1, 4-10 Bay St Double Bay, NSW 2028 Australia

Credit card

We accept Mastercard and Visa

Visa

Mastercard

Card Number: _____

Expiry date: ___/___ 3 - 4 digit Security code: _____

Cardholders' name: _____

Cardholders' signature _____

Date: _____

Dentist Job Search Sellers Registration –Terms of Service

Dentist Job Search and the Buyer agree to be bound by the following:

DJS, as in all dealings with its' Clients, commits to ensuring and maintaining the strictest confidentiality and ethical standards. We expend a great deal of time, money and energy on your behalf and must be confident that the following conditions will be adhered to:

- The Vendor will notify DJS immediately of any price changes or changes in conditions of sale.
- The Vendor will notify DJS within 3 working days of an offer being accepted for the Practice. The Vendor will advise the Purchasers name and the amount of the offer.
- The Vendor agrees to strictly retain the confidentiality of interested purchasers.
- DJS accepts no responsibility for any cost, damage or loss to the Vendor arising from any behaviour, action or failure by the Purchaser.
- DJS requires that all information provided to enable the promotion of a practice for sale to be true and verifiable.
- DJS retains the right to refuse to provide or discontinue providing services to any Vendor or potential Vendor.
- DJS takes no responsibility for loss incurred due to errors in the wording of any advertisement or listing, however DJS will change the wording at no cost to the vendor should the error be made by DJS.
- Where a Purchaser or potential Purchaser is employed by the Vendor the Vendor agrees to pay the DJS standard employment fees applicable (AUD \$110.00 per day or AUD \$440.00 per week to a maximum fee of AUD \$1100.00) which will be invoiced. (all fees GST inclusive)
- In instances where a Vendor withdraws a practice for sale after a buyer has made a genuine offer, within 5% of the asking price, a fee of AUD \$550.00 (GST inc.) will apply.
- When "Free practice sale listing/promotion" option results in practice sale with a purchaser who was provided the Vendors details via DJS Practice sales service, the Vendor will forward to DJS the vendor fee of AUD \$3,300.00 (GST inc) within 7 days of settlement of the Practice Sale. A receipt will be issued.
- When the AUD \$1100 feature ad option is chosen no vendor fee will apply

I _____
accept all conditions and fees as outlined by DJS to be registered as a seller of a dental practice

Signed _____ Date _____

My search ends here. |

